





A Conditional Payment Approach to Financing Resilient Water Projects

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Resilience: a Necessity

Washington Post, November 30, 2018:

"How They Survived: owners of the few homes left standing around Paradise, Calif., took crucial steps to ward off wildfires"

- Cleared debris from roof
- Separated firewood storage
- Nonwooden fences
- Plant fire-resistant trees (aspen, oak, maple) near homes
- Used generator to pump water onto roof

Result: Cathy and Jeff Moore saved not only their own home, but also their immediate neighbors'









- All mitigation/preparedness projects have expected value (EV):
 Chance of disaster over time * Damage prevented Investment
- When EV > 0, project is a clear win

We know what to do. We just don't do it.

- Why not?
 - Those at risk fail to perceive it; risk is not properly allocated
 OR
 - Preparedness is dependent on limited cash flow & sacrificed









Resilience Bond: one solution

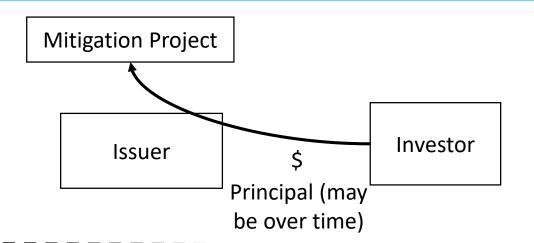
- Four elements
 - Entity at risk of loss
 - Project that can mitigate the risk with +EV
 - Measurable trigger
 - Purchaser for the bond
- If (and only if) the disaster occurs, the original entity at risk (OEAR) pays the purchaser a large amount: more than the cost of the project, but much less than the damage that was prevented.







Original **Entity At Risk**



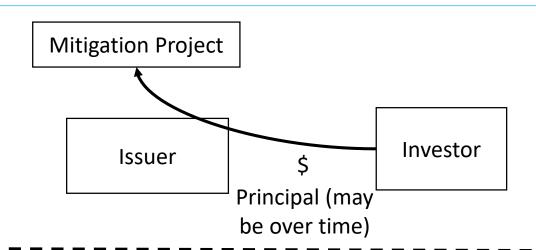


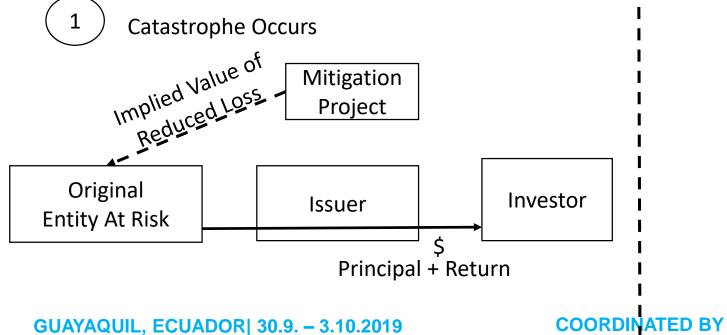






Original **Entity At Risk**



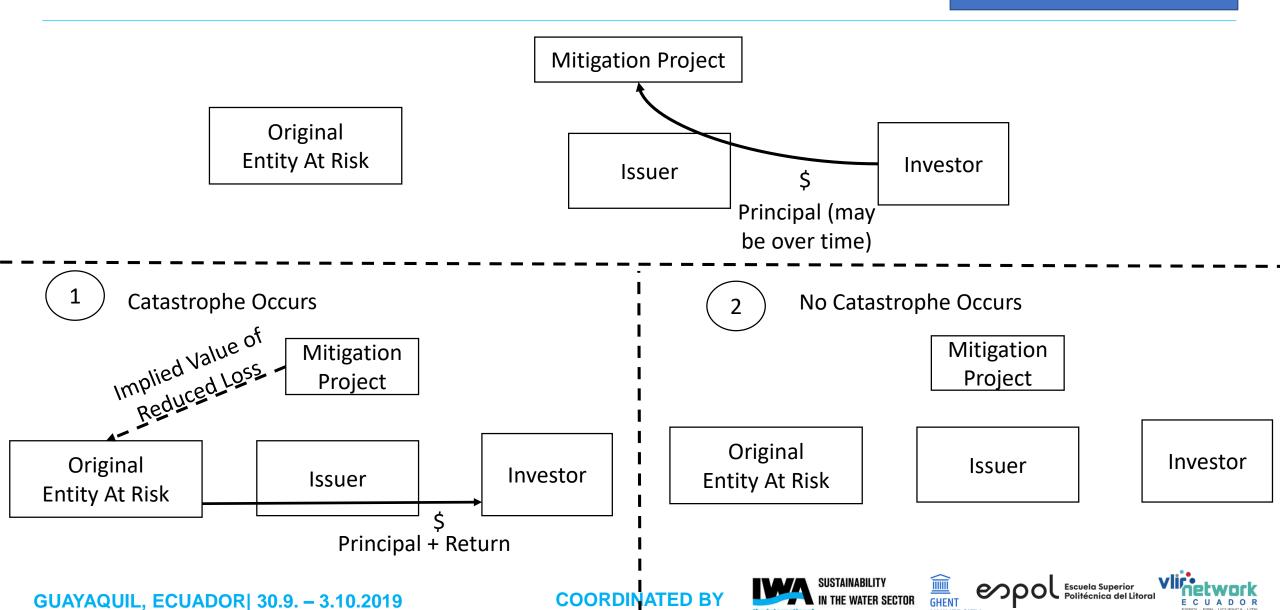
















One example

- A large wastewater treatment plant represents perhaps \$5 billion in assets and is vulnerable to flooding
- A major flood would cause (estimated) \$1 billion in damage; chance of occurrence 1%/year
- A seawall could be built for \$25 million
- An investor could build the seawall, then if a flood hits any time in the next 40 years (total chance 1/3), the utility would make a \$200 million payment to the investor











- For the original entity at risk (eg utility, city & residents, industrial plant)
 - Allows immediate construction of worthwhile projects
 - Eliminates chance of implied loss that is, that protection is constructed for a disaster that never occurs
 - Reduces risk: disaster losses drop from \$1 billion to \$200 million
 - Increased property values & economic activity from reduced vulnerability
- For the investor (bank, fund, philanthropist)
 - Provides a favorable mean rate of return (high-risk/high-reward)
 - A new tradable investment instrument uncorrelated from others
 - Investment is connected to a social good













- Flood: funding of seawalls, drainage, etc
- Drought: reservoirs, irrigation infrastructure
- Disease: treatment methods for diarrhea
- Power outage: hospital generators
- Many, many others

More useful for mitigation than prevention









Panama

- IDB Project; \$100 million of flood protection funded via loan
- Resilience bond to fund addition ~\$20-40 million fund for operations and upstream interventions
- Payments on resilience portion conditional on flood height -> provides an incentive to municipality to manage growth
- Transparent risk calculation, trigger, payout, project success











Thank You

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